



Jumpstart Your Biz 2-Part Masterclass 2021

Chat Room Contents - Part 1

ON THIS CALL - WE COVERED:

On this call I shared about some of the planning processes I go through to plot out my year each year. Including how to calendarize your life, specific ways to manage and organize your time, your office, your computer, and your calendar.

We also talked about what to offer, launch and promote and how to plot what when. We talked about setting better boundaries so that you can work smarter not harder.

Part of the call was powerpoint slides and some I was outlining via flip chart and some was just discussion with the group. When you watch the video, you won't see the chat room info so I included that below. When you show up LIVE to my calls I let you share your info so all live participant info is there as well.

I hope to see you LIVE on Part 2, Thursday, January 14th! Block out time for around 90 minutes, that's about how long we went today too. Come with your questions AFTER you watch Part 1. Please carve out a little time to watch Part 1 as I don't want to duplicate what I discussed on this call on the second one. Thank you!

When you SHOW UP LIVE you can network, share your website, special offers, events and more on the calls and inside the chat room!

See you all on the next call!!

~ Katrina Sawa, The Jumpstart Your Biz Coach, Speaker and International Best-Selling Author of *Jumpstart Your New Business Now* and author of *Love Yourself Successful* and Founder of the Jumpstart Your Biz School and the Int'l Speaker Network. <http://www.JumpstartYourBizNow.com>

PS - Schedule a 1on1 call with me at www.AskKat.biz and you'll get my Delegating to a VA ebook - FREE plus my Productivity & Profits Cheat Sheet - FREE!

1-7-21 CHAT ROOM CONTENTS:

10:02:40 From Melanie Hoffner-Mind Magician(TM) : I am working at our local public library and do NOT have access to camera or microphone.

10:03:10 From Leiah Carr : Happy New Year everyone :)

10:03:17 From Melanie Hoffner-Mind Magician(TM) : Greetings from the Central City Public Library in Iowa.

10:03:34 From Michelle Teague : Happy New Year from the Pittsburgh, PA area!

10:03:42 From Roger B : The 1 is 2021 denotes the count of years since the atrocious 2020. So yes, good year.

10:03:52 From Lisa DeToffol-SC : Happy New Year everyone!!

10:05:27 From Germaine Cresmer : Happy New Year from Los Angeles, CA!

10:05:50 From Suzy Prudden : Happy New Year from Westwood, CA

10:06:08 From Frances W Greenspan : Frances W Greenspan, Animal Communicator and eBay consultant/teacher

www.FrancesWGreenspan.com

FrancesWGreenspan@gmail.com

My favorite clients are rescues assuring them they are in their forever home - this helps them to relieve anxieties and fears of being left, hungry or unloved.

I also love speaking with those pets that have crossed over – helping the client left behind who may be questioning if they are ok or if they did the right thing for them.

All my sessions are via phone and zoom - I am located in Orange County, California

Sell on eBay or Etsy or Both? Q&A- Virtual via Zoom

Free Q & A Saturday, January 16, 2021 10:00am-11:00am PST

4 Week Course Starting January 23, 10:00am-12:00pm PST

Animal Communication Demo Q & A Sunday January 24, 2021 at 2pm - \$25

On Sunday, January 31, 2020, from 12:00pm PST to 3:00pm PST, I am offering my How to Sell on eBay 3-hour class for \$49 per person.

10:06:59 From Roger B : Reminder, you can use the slider between the screenshare portion and the video thumbnails to resize the screen smaller and the thumbnail larger.

10:07:30 From Roger B : Also, there's a new option in the upper right in the View button called "Side-by-side Speaker" that puts Katrina next to her screen

10:09:15 From Roger B : I was moving! I want the 100k baby

10:09:51 From Michelle Teague : Hi all! I am Michelle Teague and I own A Teague of Your Own. We are consultants working with businesses and individuals on leadership and communication skills. We help people lead to succeed, communicate to elevate, and build teams to fulfill dreams. We do this through training, speaking, and coaching. Would love to connect! <https://calendly.com/teagueofyourown/30min>

www.ATeagueOfYourOwn.com

We have a New Year, New Year – Small Changes Make a Big Impact webinar on

Monday, Jan. 25 at 12:15 PM EST. Here's the registration link:
<https://teagueofyourown.leadingthebest.com/NYWE0001>

10:11:20 From Yvonne A Jones : I am Yvonne A Jones, Business Strategist/Personal Business Coach/ Best Selling Author/Speaker. I specialize in helping business owners grow their business with less stress by leveraging customer experience so they retain the clients they love, make more money and have more fun in their business. That way they stop the client chase and love the clients they have.
My favorite clients are highly-motivated professional women who are also business owners, 50 and Wiser, to eliminate limiting beliefs and emotional barriers so they grow their business and have FUN doing so.
Yvonne@YvonneAJones.com
<https://50andWiserCoaching.com>
<https://YvonneAJones.com>
772.342.1034

10:12:15 From Roger B : This is the Katrina formula. No, we're not going to do it your uninformed way, we're going to do it the way it should be done. Here's how...

10:12:49 From Yvonne A Jones : Are you ready to become the Leader in your business with courage and confidence?
The doors are open to my 4-Week Coaching Program, "Become the CEO in Your Business with Courage and Confidence" <https://tinyurl.com/become-the-ceo>. I invite you to click on the link to learn more. I look forward to your joining me.

10:15:09 From Melanie Hoffner-Mind Magician(TM) : I use Mind Movies to create "vision boards."

10:16:10 From Roger B : Melanie, imagined mind movies? Or do you capture them somehow? (as differentiated from photo or written vision boards)

10:16:25 From Lisa DeToffol-SC : Lisa DeToffol
Certified Virtual Assistant
Specialization: Follow Up & Relationship Management
Business Name: Tiger Eye Solution
Email: lisa@tigereyesolution.com
Website: www.tigereyesolution.com

10:26:39 From Roger B : It's Michelle's actually. She's my inspiration

10:26:58 From Suzy Prudden : Hi All, I'm Suzy Prudden, Speaker, N.Y. Times Best Selling Author (from before the internet), Workshop and Seminar Leader - Life and business Strategist, Hypnotherapist, Success Coach, Radio and "TV Host & Ppublisher. We publish small books that make a big difference.
<https://www.ittybittypublishing.com> - Your book is your business builder not just a business card. Check out the site and let me know if you want to publish your book.
suzyprudden@gmail.com, suzy@ittybittypublishing.com 310-640-8885

10:27:14 From Suzy Prudden : Money goal: \$450,000.00

10:27:21 From Melanie Hoffner-Mind Magician(TM) : I use the Mind Movies product to create videos with my photos and or images from their gallery and music from their selections. You can learn more here: <http://bit.ly/MHmindmovie> (I am an affiliate.)

10:28:12 From Yvonne A Jones : My Money goal is \$8.500 per month

10:28:18 From Germaine Cresmer : How to do a blog

10:29:37 From Esther Shelley - Instant Traffic : Goal: 10K months

10:29:41 From Melanie Hoffner-Mind Magician(TM) : Learn and build my online presence on GrooveFunnels

10:31:00 From Kathi McCarty Meth Toxins Awareness Alliance : \$20K monthly is sponsorships/contributions

10:36:12 From Esther Shelley - Instant Traffic : Good to know (re blogging)

10:37:59 From Leiah Carr : Funnels

10:38:16 From Frances W Greenspan : offer free events

10:38:23 From Michelle Teague : creating freebies

10:38:30 From Leiah Carr : Funnel to capture emails to build list

10:38:31 From Lisa DeToffol-SC : Offer freebies

10:38:39 From Dianne Rechel : Dianne Rechel-Real Estate Maven in Central CT.<http://www.DianneSellsHouses.com>. Working with buyers and sellers for 20+ years. 860.233.3079. Also a professional church musician enhancing spiritual lives. I also run several networking groups. Wonderful one for women:<http://www.westhartfordwomeninnetworking.com>

10:40:12 From Yvonne A Jones : Participate in Summits, creative opportunities at your speaking gigs, Giveawaays

10:40:18 From Lisa DeToffol-SC : Newsletter

10:40:20 From Roger B : I have successfully sold STUFF (high end software in silicon valley), but it's a different animal to sell ONESELF, your ability to guide others to a successful resolution. I haven't found a course that aims at that. :)

10:43:29 From Lisa DeToffol-SC : I just started a networking FB group "Relationship Connections". Anyone is invited to join

10:45:59 From Suzy Prudden : I have a Free Interactive Call every Friday evening at 5 PM Pacific - Dinner at Your Place.. - contact me if you'd like information email me at suzyprudden@gmail.com - You will be able to create relationships with the other people on the call and do business with them going forward. 310-640-8885 <https://www.ittybittypublishing.com>

10:47:12 From Lisa DeToffol-SC : Anyone interested in chatting with a VA, I'm happy to chat

10:47:47 From Katrina Sawa : <http://www.AskKat.biz> to book call

10:50:12 From Lisa DeToffol-SC : I'm launching a "Boost Up Your Follow Up" 4 week program

10:54:00 From Dianne Rechel : This is very valuable, Katrina- thank you!

10:55:31 From Placida : I like Calendarise :)

10:59:47 From Michelle Teague : Hey all - we're doing FB Lives every Monday evening at 9:00 EST. Focusing on The Science of Getting Rich book. Join us: <https://www.facebook.com/TeagueOfYourOwn>

11:00:03 From Michelle Teague : This has been great Katrina!

11:00:14 From Placida : Thanks for the Recording

11:00:21 From Placida : I am in the UK :)

11:00:25 From Suzy Prudden : I have an 11 o'clock - \gotta go - thank you. See you next time - Yes, my event is April 8th & 9th - would love to have you speak!

11:00:45 From Melanie Hoffner-Mind Magician(TM) : You were talking about "If you are working the Zoom room, you..."

11:00:48 From Teresa Cherry : Bye for now. Continued success, everyone

11:01:50 From Kathi McCarty Meth Toxins Awareness Alliance : My word for 2020 is K.I.S.S. Keep it simple sista!

11:02:22 From Roger B : lol kathi

11:04:36 From Yvonne A Jones : You are spot on about giving yourself enough time. I'm launching my 4-week "Become the CEO of Your Business with Courage and Confidence" and I should have given myself 3 weeks. Plan to launch it two more times this year and allowing people who join this time to come back the two times. 3rd time may be Jan 2022.

11:08:31 From Gina Morse Realtor : Lord Woman! You are amazing!!!

11:09:36 From Yvonne A Jones : Freemind

11:13:16 From Kathi McCarty Meth Toxins Awareness Alliance : This has been good info to help me prioritize my to do list. Thank you!!

11:14:31 From Leah Carr : Tips on technology that you use would be great.

11:14:38 From Melanie Hoffner-Mind Magician(TM) : THANK YOU!!

11:17:49 From Melanie Hoffner-Mind Magician(TM) : Thanks, Katrina, and everyone who shared. May you each choose to create and enjoy an amazing day as you continue to make a positive difference in the lives you touch! :)

11:19:42 From Placida : Thank you Katrina, Just listening today.

11:23:01 From Placida : Simplify as much as possible .

11:23:07 From Lisa DeToffol-SC : Thank you Katrina

ADDITIONAL RESOURCES I THOUGHT YOU MAY WANT OR NEED:

RESOURCES FOR TECHNOLOGY & OTHER BUSINESS BUILDING FREE GIFTS AND TRAININGS ON KAT'S SITE like for example, how to get started speaking, love yourself successful, living a big life, marketing basics, jumpstarting your biz!
<https://jumpstartyourbiznow.com/resources>

KAT'S UPCOMING LIVE & VIRTUAL EVENT SCHEDULE IS HERE: www.LiveBigEvents.com

They are all designed specifically to help speakers and entrepreneurs with your business, marketing, program development, pricing, mindset, systems, delegating, online marketing, networking, speaking and so much more!

Learn a Varsity of Skills for Entrepreneurship with Katrina's Jumpstart Trainings. From marketing to sales, to developing an online course or membership, to hosting your own events, to becoming an author or speaker and even some shorter tutorials such as how to use Canva, Facebook Groups, Delegate to a VA and more!

<https://jumpstartyourbiznow.com/trainings/>

Get Published and become an author in the 2021 Jumpstart Your _____ Volume IV compilation book! Find out more and submit to reserve your chapter here:

<https://jumpstartyourbiznow.com/jumpstartcompilation>

KATRINA'S WEBSITE DESIGN OR TECHY VIRTUAL ASSISTANT SERVICES (with her and her team): www.JumpstartYourTechyServices.com - we can update your site, hook up to a shopping cart or pay pal, design a new site to showcase you as the expert you are plus we can help you manage your social media, email marketing and anything technology related. Come to a call with Katrina to discuss: www.AskKat.biz



Katrina Sawa

Award Winning Speaker,
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PS: Get your Free Jumpstart Your Biz Kit now or
other Free Trainings
at www.JumpstartYourBizNow.com/freetrainings

YES! I WANT TO FIND OUT MORE ABOUT A
1 HOUR BRAINSTORM SESSION